

**MELBOURNE REGIONAL CHAMBER
OF EAST CENTRAL FLORIDA, INC.
CHAMBER LEADS CLUBS**

**OPEN TO CHAMBER MEMBERS ONLY ♦ CLUBS MEET TWICE A MONTH ♦ \$30 ANNUAL CLUB FEE
♦ CLUBS PROVIDE PERSONALIZED NETWORKING & LEAD/REFERRAL GENERATION ♦
♦ NO DUPLICATE, COMPETITIVE BUSINESS CATEGORIES IN ANY CLUB ♦**

HOW TO SELECT A CLUB: Identify a club that meets at a time and location that works for you and call the contact person listed for that club to determine if there is an opening available for your business classification. If an opening is available, visit the club to determine if it is a group you would be interested in joining. If so, complete the application on the back of this form and submit it along with payment to The Chamber. If you prefer to visit another club before making your decision, simply follow the same process. You may visit a club twice before making your decision.

BEACH REFERRAL GROUP

Contact: Alan Kershaw, Club President
Phone: 750-3233
E-mail: alan.kershaw@trulymail.net
Meet: 2nd & 4th Thursdays
Time: 7:45 a.m.
Location: Crowne Plaza Melbourne
Oceanfront, 2605 A1A, Indialantic

MONEY MAKERS

Contact: Tom Taranto, Club Secretary
Phone: 961-2871
Meet: 1st & 3rd Wednesdays
Time: 12:00 p.m.
Location: Tides Hotel Waterfront
964 S. Harbor City Blvd., Melbourne

LEADING EDGE

Contact: Joyce Coffey, Club President
Phone: 243-3490
Meet: 2nd & 4th Fridays
Time: 11:30 a.m.
Location: 2nd Friday – Mighty Mushroom Rest.
2400 Dairy Rd., West Melbourne
4th Friday – El Chico, 1751 Evans Rd

THE EXCHANGE REFERRAL GROUP

Contact: Brian Spatola
Phone: 728-3304
Meet: 2nd & 4th Wednesdays
Time: 12:00 p.m.
Location: The Broken Barrel Tavern
4700 Babcock St. NE, Palm Bay

LEADS AVENUE

Contact: Colette Wood, Club President
Phone: 242-4575
Meet: 1st & 3rd Wednesdays
Time: 8:30 a.m.
Location: Panera Bread at The Avenue
2290 Town Centre Ave., Viera

THE INNOVATORS

Contact: Joe Nicolosi, Club President
Phone: 757-9797
Meet: 1st & 3rd Tuesdays
Time: 11:30 a.m.
Location: Mighty Mushroom Restaurant
2400 Dairy Rd., West Melbourne

LEADS R' US

Contact: Glenda O'Coin, Club Co-Chair
Phone: 254-1687
Meet: 2nd & 4th Tuesdays
Time: 12:00 p.m.
Location: Shells Seafood Restaurant
1490 W. New Haven Ave., W. Melbourne

PLEASE COMPLETE REVERSE SIDE AND RETURN TO:

Melbourne Regional Chamber
of East Central Florida, Inc.
1005 E. Strawbridge Avenue
Melbourne, FL 32901
Fax: (321) 725-2093
e-mail: chuck@melpb-chamber.org

Questions? Contact Chuck Galy at 724-5400 ext. 230

Chamber Leads Clubs GUIDELINES & APPLICATION

LEADS CLUBS GUIDELINES

The purpose of Chamber Leads Clubs is to offer a business networking opportunity to non-competing Chamber member businesses through the reciprocal exchange of sales referrals or leads.

1. Participants must be active members of the Melbourne Regional Chamber of East Central Florida, Inc. If a member drops out of the Chamber, the member's Leads Club membership is automatically terminated and Leads Club participation must be discontinued.
2. To join a Chamber Leads Club, the member must first complete and submit this Leads Club Application along with their initial annual dues payment of \$30.00. Dues are non-refundable. Members will be invoiced for annual renewal.
3. In selecting a club, the chamber member may visit different clubs before committing to a specific club. No more than two visits per club, please. If a situation arises where a Leads Club participant becomes dissatisfied with the club he/she has joined, he/she may move their membership to another available club.
4. Leads Clubs will meet twice a month with meetings scheduled to last one hour. (see time & locations on front of this form).
5. Any member who misses three consecutive unexcused meetings, or four meetings in a quarter, will be required to give up membership in the Leads Club. As a courtesy, if a member is unable to attend a meeting, he or she should inform the club president or another club member ahead of time.
6. Membership in a Chamber Leads Club is limited to one person in any given industry. An individual can only belong to one Leads Club at a time.
7. Leads Club meetings are to take place at Chamber member business locations only.

LEADS CLUB APPLICATION

Please Sign Me Up For The Following Club

- | | |
|--|---|
| <input type="checkbox"/> BEACH REFERRAL GROUP | <input type="checkbox"/> MONEY MAKERS |
| <input type="checkbox"/> LEADING EDGE | <input type="checkbox"/> THE INNOVATORS |
| <input type="checkbox"/> LEADS AVENUE | <input type="checkbox"/> THE EXCHANGE REFERRAL GROUP |
| <input type="checkbox"/> LEADS R' US | |

Name _____

Business Name _____

Address _____

Business Type _____ Phone _____

METHOD OF PAYMENT

_____ \$30 Check Enclosed _____ Charge Card (complete information below)

Name as it appears on card: _____

Card # _____ 3-digit security code _____ Expiration Date: _____

Numeric billing address and zip code for card billing statement: Address _____ Zip: _____

Authorized Signature _____

Return completed form by faxing to 725-2093 or e-mailing to chuck@melpb-chamber.org