

"NEGOTIATING YOUR WAY TO MEETING YOUR CUSTOMER'S NEEDS"

APRIL 15, 2010 ~ 11:30AM - 1:00PM
CHAMBER AUDITORIUM

BE A
SUPERHERO
FOR YOUR
BUSINESS!!!

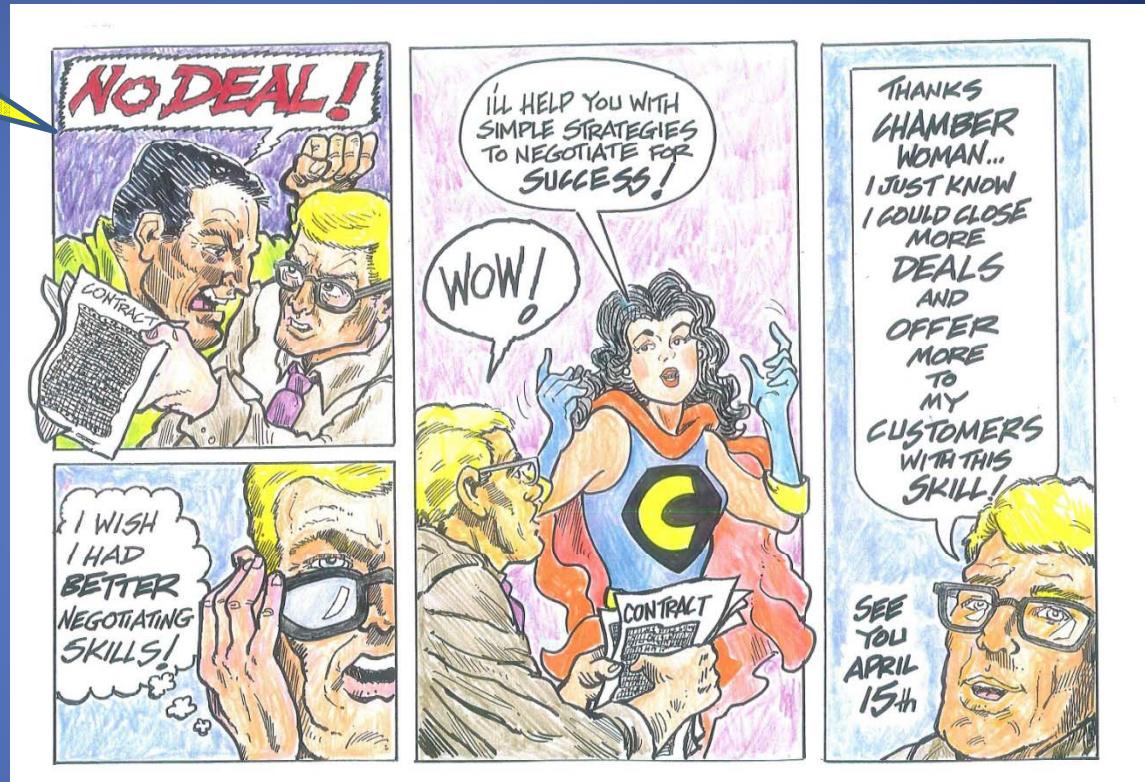
LUNCH N LEARN SERIES
PRESENTED BY



GUEST SPEAKER

BILL FITZPATRICK

SALES MOTIVATION SOLUTIONS



LEARN TO:

- Understand why people buy
- Use "Needs Based" techniques that get customers involved
- Uncover the "real" objection by interacting with your customers more effectively.

Cost is \$20 Chamber Members/ Barry Alumni - \$30 Non-Chamber Members - Lunch Included

REGISTER ONLINE!!! - WWW.MELBOURNEREGIONALCHAMBER.COM